

## Investment Strategy

- Seek to be the preferred partner for entrepreneur- and family-owned companies
- Focus on buyouts and recapitalizations in profitable, lower middle market companies with transaction values from \$25 – \$150 million
- Pursue strategic platforms in North America and add-on acquisitions globally

### Sector Focus

#### High-Value Manufacturing

##### Attributes

- Engineer-to-Engineer Interaction
- High Cost of Failure
- Patented or Proprietary Process
- Precision Tolerances
- Specified End Use

##### Representative End Markets

- Aerospace & Defense
- Energy & Infrastructure
- Food & Beverage
- Specialty Materials
- Test & Measurement

#### Commercial & Industrial Services

##### Attributes

- Process Enabling Technologies
- Recurring Revenue Models
- Switching Barriers
- Branded Virtual Manufacturing Networks
- Outsourcing ROI

##### Representative End Markets

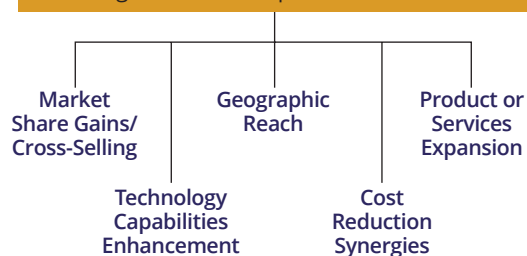
- Aftermarket Services
- Building Products
- Infrastructure Repair
- Maintenance, Repair & Overhaul
- Transportation & Distribution

#### Strategic Platforms

\$5 – \$20 million of EBITDA

#### Add-Ons & Build-Outs

Strategic Fit. No Enterprise Value Minimum



### Representative Portfolio Companies

#### High-Value Manufacturing/Commercial & Industrial Services

##### B&E Group



B&E Group is comprised of two distinct business units, an original equipment manufacturing group, which manufactures complex, machined aerospace and defense components, and a maintenance, repair and overhaul group, which repairs commercial aerospace engine components

##### Bettcher Industries



Developer and manufacturer of innovative equipment for the food processing, foodservice, industrial, and medical markets

##### dlhBOWLES



Designer and manufacturer of engineered plastics and fluid flow solutions for the automotive, consumer, and industrial markets

##### DreamLine



Technology-driven designer, manufacturer, and marketer of premium shower products, including frameless glass shower doors, shower enclosures, and acrylic shower bases

##### Plastic Components, Inc.



Manufacturer of highly engineered and high precision injection molded components for mission-critical applications in the plumbing, small engine, automotive, filtration, consumer products, controls, and other end markets

##### Trachte



Manufacturer of preassembled and modularized control buildings for the power generation, energy, chemical processing, data center, and general industrial end markets

Above consists of companies from our current portfolio.

## Committed Partner

- ▶ Works closely with management to help a company achieve its growth objectives over the long-term
- ▶ Contributes its extensive capital resources and unique combination of strategic, operational, and financial perspective
- ▶ Draws on the expertise of the firm's valuable network of operating resources, including its Senior Advisors, Executive Council, and On Deck Circle

## Our Guiding Principles

### Vision

Through a relentless focus on company-building, become a recognized leader in lower middle market private equity investing

### Mission

In partnership with talented management teams, lenders, co-investors and Executive Council members, we seek to generate superior investment returns for our limited partners while creating a challenging and rewarding environment for our team

We will pursue the mission by providing our companies exceptional stewardship in their next phase of growth

### Values

- ▶ Integrity
- ▶ Resilience
- ▶ Trusted Partner
- ▶ Teamwork
- ▶ Respect
- ▶ Accountability
- ▶ Hard Work
- ▶ Life Perspective
- ▶ Resourcefulness

## MPE Partners Team



**Peter Taft**  
Partner

ptaft@mpepartners.com  
216-416-7518



**Karen Tuleta**  
Partner

ktuleta@mpepartners.com  
216-416-7524



**Joe Machado**  
Partner

jmachado@mpepartners.com  
617-587-7820



**Matt Yohe**  
Partner

myohe@mpepartners.com  
617-587-7822



**Graham Schena**  
Partner

gschena@mpepartners.com  
617-587-7826



**Charlie Rossetti**  
Principal

crossetti@mpepartners.com  
617-587-7866



**Michael Duffy**  
Vice President

mduffy@mpepartners.com  
617-587-7818



**Barb Neifach**  
Director of Operations

bneifach@mpepartners.com  
216-416-7546



**Travis Boettner**  
CFO & CCO

tboettner@mpepartners.com  
650-388-7644



**Evan Fisher**  
Senior Associate

efisher@mpepartners.com  
617-587-7868



**Mike Stankovsky**  
Associate

mstankovsky@mpepartners.com  
617-587-7832



**David Taiclet**  
Associate

dtaiclet@mpepartners.com  
617-587-7836



**Matt Ostrowski**  
Associate

mostrowski@mpepartners.com  
617-587-7824



**Molly Kussell**  
Assistant Dir. of Operations

mkussell@mpepartners.com  
617-587-7830



**Holly Unger**  
Office Assistant

hunger@mpepartners.com  
216-416-7520



[www.mpepartners.com](http://www.mpepartners.com)

### Morgenthaler Private Equity

One Liberty Square  
Suite 620  
Boston, MA 02109  
617-587-7800

Fifth Third Center  
600 Superior Avenue East, Suite 2500  
Cleveland, OH 44114  
216-416-7500