

Investment Strategy

- Seek to be the preferred partner for entrepreneur- and family-owned companies
- Focus on buyouts and recapitalizations in profitable, lower middle market companies with transaction values from \$25 – \$150 million
- Pursue strategic platforms in North America and add-on acquisitions globally

Sector Focus

High-Value Manufacturing

Attributes

- Engineer-to-Engineer Interaction
- High Cost of Failure
- Patented or Proprietary Process
- Precision Tolerances
- Specified End Use

Representative End Markets

- Aerospace & Defense
- Energy & Infrastructure
- Food & Beverage
- Specialty Materials
- Test & Measurement

Commercial & Industrial Services

Attributes

- Process Enabling Technologies
- Recurring Revenue Models
- Switching Barriers
- Branded Virtual Manufacturing Networks
- Outsourcing ROI

Representative End Markets

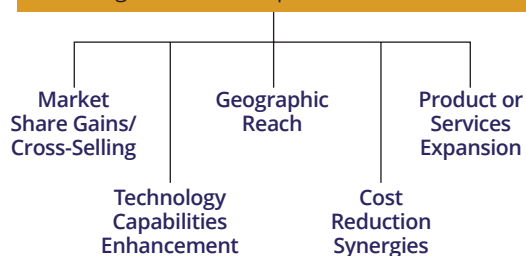
- Aftermarket Services
- Building Products
- Infrastructure Repair
- Maintenance, Repair & Overhaul
- Transportation & Distribution

Strategic Platforms

\$5 – \$20 million of EBITDA

Add-Ons & Build-Outs

Strategic Fit. No Enterprise Value Minimum



Representative Portfolio Companies

High-Value Manufacturing/Commercial & Industrial Services



B&E Group

Manufacturer of complex, precision machined aerospace and defense components



Bettcher Industries

Developer and manufacturer of innovative equipment for the food processing, foodservice, industrial, and medical markets



dlhBOWLES

Designer and manufacturer of engineered plastics and fluid flow solutions for the automotive, consumer, and industrial markets



DreamLine

Technology-driven designer, manufacturer, and marketer of premium shower products, including frameless glass shower doors, shower enclosures, and acrylic shower bases



Garmat USA

Designer and manufacturer of highly engineered paint booths, finishing solutions, and related accessories for the automotive collision repair and industrial end markets



Plastic Components, Inc.

Manufacturer of highly engineered and high precision injection molded components for mission-critical applications in the plumbing, small engine, automotive, filtration, consumer products, controls, and other end markets



Trachte

Manufacturer of preassembled and modularized control buildings for the power generation, energy, chemical processing, data center, and general industrial end markets

Above consists of companies from our current portfolio.

Committed Partner

- Works closely with management to help a company achieve its growth objectives over the long-term
- Contributes its extensive capital resources and unique combination of strategic, operational, and financial perspective
- Draws on the expertise of the firm's valuable network of operating resources, including its Senior Advisors, Executive Council, and On Deck Circle

Our Guiding Principles

Vision

Through a relentless focus on company-building, become a recognized leader in lower middle market private equity investing

Mission

In partnership with talented management teams, lenders, co-investors and Executive Council members, we seek to generate superior investment returns for our limited partners while creating a challenging and rewarding environment for our team

We will pursue the mission by providing our companies exceptional stewardship in their next phase of growth

Values

- Integrity
- Resilience
- Trusted Partner
- Teamwork
- Respect
- Accountability
- Hard Work
- Life Perspective
- Resourcefulness

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