

## Investment Strategy

- Seek to be the preferred partner for entrepreneur- and family-owned companies
- Focus on buyouts and recapitalizations in profitable, lower middle market companies with EBITDA between \$8 million and \$40 million
- Pursue strategic platforms in North America and add-on acquisitions globally

### Sector Focus

#### High-Value Manufacturing

##### Attributes

- Engineer-to-Engineer Interaction
- High Cost of Failure
- Patented or Proprietary Process
- Precision Tolerances
- Specified End Use

##### Representative End Markets

- Aerospace & Defense
- Automotive Aftermarket
- Food & Beverage
- Specialty Materials
- Test & Measurement

#### Commercial & Industrial Services

##### Attributes

- Process Enabling Technologies
- Recurring Revenue Models
- Switching Barriers
- Branded Virtual Manufacturing Networks
- Outsourcing ROI

##### Representative End Markets

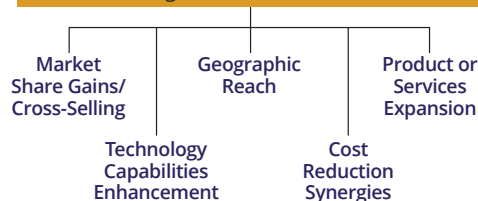
- Aftermarket Services
- Building Products
- Utility & Infrastructure Services
- Maintenance, Repair & Overhaul
- Transportation & Distribution

#### Strategic Platforms

EBITDA between \$8 Million and \$40 Million

#### Add-Ons & Build-Outs

Strategic Fit. No Size Minimum



### Portfolio Companies

#### High-Value Manufacturing/Commercial & Industrial Services



**80/20**

Designer of modular aluminum T-slotted framing solutions for various applications and end-markets



##### Appearance Technology Group

Provider of consumable vehicle detailing and reconditioning products to the professional and do-it-yourself markets



##### BonaDent

Full-service U.S. dental lab that designs and manufactures a comprehensive line of high-quality dental restorations including crowns, bridges, dentures, and implants



##### DecoArt

Manufacturer of paints and finishes for arts, crafts, and home decorating applications



##### Garmat USA

Designer and manufacturer of highly engineered paint booths, finishing solutions, and related accessories for the automotive collision repair and industrial end markets



##### Ideal Aluminum

Designer and manufacturer of premium aluminum fences, gates, railings, and other related outdoor products for residential and commercial applications



##### Inkcups

Designer and supplier of direct-to-shape digital printers, pad and tagless printing equipment, parts, service, and consumable supplies



##### Mid-States Bolt & Screw

Value-added distributor of fasteners and MRO products serving a range of industrial end markets



##### MSHS

Provider of products, parts, and maintenance, repair, and overhaul ("MRO") services for marine, power generation, commercial, and industrial equipment applications



##### Precision Pipeline

Provider of critical repair, replacement, and maintenance services for utility customers across the gas, electrical, telecommunications, and water end markets



##### Teel Plastics

Technology-driven manufacturer of highly engineered and complex plastic components specializing in plastic extrusion and injection molding



##### Waterfront Brands

Designer and manufacturer of premium watercraft lifts, docks, and related accessories

The above consists of MPE's current portfolio.

## Committed Partner

- Works closely with management to help a company achieve its growth objectives over the long-term
- Contributes its extensive capital resources and unique combination of strategic, operational, and financial perspective
- Draws on the expertise of the firm's valuable network of operating resources, including its Executive Council and On Deck Circle

## Our Guiding Principles

### Vision

Through a relentless focus on company-building, become a recognized leader in lower middle market private equity investing

### Mission

In partnership with talented management teams, lenders, co-investors, and Executive Council members, we seek to generate superior investment returns for our limited partners while creating a challenging and rewarding environment for our team

We will pursue the mission by providing our companies exceptional stewardship in their next phase of growth

### Values

- Integrity
- Resilience
- Trusted Partner
- Teamwork
- Respect
- Accountability
- Hard Work
- Life Perspective
- Resourcefulness

## MPE Partners Team



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