

Project Evergreen ESG Investing Initiative

Deal Team	Project Evergreen Overview
<p>Joe Machado Partner jmachado@mpepartners.com 781-572-5395</p> <p>Constantine Elefter Partner celefter@mpepartners.com 704-526-8248</p> <p>Phin Emery Associate pemery@mpepartners.com 202-468-6628</p> <p>John Kelly Managing Director (Dinan & Co.) jkelly@dinancompany.com</p>	<ul style="list-style-type: none"> ☑ Project Evergreen is a search process with the goal of identifying and investing in manufacturing and industrial services companies that address ESG issues in our target verticals ☑ We are looking for market leaders in niche or fragmented categories with differentiated product / service offerings across regulated industries with strong barriers to entry and robust industry tailwinds. Additionally, we are looking for businesses with clear organic and / or inorganic growth opportunities ☑ Target EBITDA between \$5-\$25 million ☑ MPE typically seeks control investments of family-held businesses ready for a transition and welcomes sellers to invest alongside us. We would also be open to corporate divestiture transactions ☑ We have industry experts with unique experience across all six target verticals who are willing to serve as sounding-boards throughout the evaluation process, and potentially as board advisors once an acquisition is completed

Evergreen Target Verticals	
<p>Water & Wastewater Components & Services</p>	<ul style="list-style-type: none"> ▪ Manufacturers or distributors of engineered components, equipment, and systems for water and wastewater applications ▪ Providers of non-hazardous and hazardous wastewater collection, transportation, treatment, and disposal services
<p>Environmental Services</p>	<ul style="list-style-type: none"> ▪ Manufacturers or distributors of engineered components, equipment, and systems for filtration, emissions, and renewable energy ▪ Providers of mission-critical environmental consulting, remediation, maintenance/repair, abatement, and emergency response services (lead, asbestos, mold, etc.)
<p>Sustainable Materials</p>	<ul style="list-style-type: none"> ▪ Manufacturers of sustainable, biodegradable materials to replace plastics and other non-renewable resources ▪ Specialized service providers for unique coatings, value analysis / value engineering (“VAVE”), and compliance testing
<p>Testing, Inspection, Certification, & Compliance</p>	<ul style="list-style-type: none"> ▪ Providers of components and services that ensure product safety and compliance across the food & beverage, commercial building, and general industrial industries ▪ Professional and other outsourced services that test, analyze, and improve the performance and integrity of various systems and components
<p>Safety & Security</p>	<ul style="list-style-type: none"> ▪ Manufacturers or distributors of engineered components or systems that enhance industrial, public, or workplace safety (e.g., sensor technologies, physical safety products, etc.) ▪ Specialized response service providers designed to protect people and property in life-threatening or harsh conditions
<p>Industrial Automation</p>	<ul style="list-style-type: none"> ▪ Manufacturers or distributors of material handling, system integration, logistics automation, and process & discrete automation systems and components ▪ Service providers that assist with selecting, designing, and implementing automation solutions