

Investment Strategy

- Seek to be the preferred partner for entrepreneur- and family-owned companies
- Focus on buyouts and recapitalizations in profitable, lower middle market companies with EBITDA between \$8 million and \$40 million and strategic add-ons with no minimum EBITDA requirement
- Pursue strategic platforms in North America and add-on acquisitions globally
- Sector focus on high-value manufacturing and commercial & industrial services companies *(see flipside for more information on our sector focus attributes & end markets)*

Portfolio Companies

High-Value Manufacturing/Commercial & Industrial Services



80/20

Designer of modular aluminum T-slotted framing solutions for various applications and end-markets



Appearance Technology Group

Provider of consumable vehicle detailing and reconditioning products to the professional and do-it-yourself markets



BonaDent

Full-service U.S. dental lab that designs and manufactures a comprehensive line of high-quality dental restorations including crowns, bridges, dentures, and implants



DecoArt

Manufacturer of paints and finishes for arts, crafts, and home decorating applications



Delphi Infrastructure Group (DIG)

Provider of critical repair, replacement, and maintenance services for utility customers across the gas, electrical, telecommunications, and water end markets



Garmat USA

Designer and manufacturer of highly engineered paint booths, finishing solutions, and related accessories for the automotive collision repair and industrial end markets



Ideal Aluminum

Designer and manufacturer of premium aluminum fences, gates, railings, and other related outdoor products for residential and commercial applications

INKCUPS

Inkcups

Designer and supplier of direct-to-shape digital printers, pad and tagless printing equipment, parts, service, and consumable supplies



LA-CO Industries

Manufacturer of industrial hand-held markers, temperature indicating tools, sterilization inks, plumbing chemicals, and livestock identification products



Mid-States Bolt & Screw

Value-added distributor of fasteners and MRO products serving a range of industrial end markets



MSHS

Provider of products, parts, and MRO services for marine, power generation, commercial, and industrial equipment applications



SKB Cases

Manufacturer of specialty protective plastic cases serving the military & industrial, music & pro AV, and sports end markets



Teel Plastics

Technology-driven manufacturer of highly engineered and complex plastic components specializing in plastic extrusion and injection molding



WATERFRONT BRANDS

Waterfront Brands

Designer and manufacturer of premium watercraft lifts, docks, and related accessories



Webster Industries

Designer and manufacturer of engineered class chain, engineered class sprockets, and vibratory equipment for material handling and power transmission applications across diverse industrial end markets

Sector Focus

High-Value Manufacturing

Attributes

- Engineer-to-Engineer Interaction
- High Cost of Failure
- Patented or Proprietary Process
- Precision Tolerances
- Specified End Use

Representative End Markets

- Aerospace & Defense
- Automotive Aftermarket
- Food & Beverage
- Specialty Materials
- Test & Measurement

Commercial & Industrial Services

Attributes

- Process Enabling Technologies
- Recurring Revenue Models
- Switching Barriers
- Branded Virtual Manufacturing Networks
- Outsourcing ROI

Representative End Markets

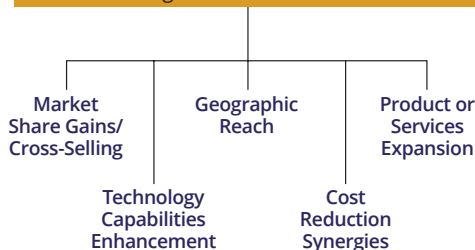
- Aftermarket Services
- Building Products
- Utility & Infrastructure Services
- Maintenance, Repair & Overhaul
- Transportation & Distribution

Strategic Platforms

EBITDA between \$8 Million and \$40 Million

Add-Ons & Build-Outs

Strategic Fit. No Size Minimum



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